

Online Grant Application How-To

A guide for applying for the NYS Dairy Modernization grant offered by the New York State Department of Agriculture and Markets and Administered by the Farm and Food Growth Fund The Farm and Food Growth Fund offers an online application for most of our grants. This guide will walk you through the steps to set up your account and apply for the New York State Dairy Modernization Grant.

Step 1: Go to the Website

Use a web browser (e.g. Chrome, Firefox, Internet Explorer) to go to the <u>FFGF Grant Log-In Page</u>, at <u>https://ffgf.smapply.us/</u> and click the **REGISTER** button.

FORM			
GRO	Food Growth Fund		
This is a sample homepage. You can use this page to provide your site and details about the programs you are collecting applications for. Yo programs or create additional pages from your administrator portal.			

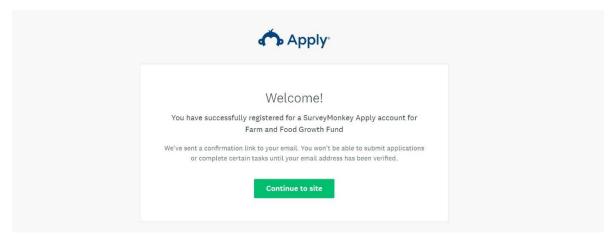
Step 2: Create an Account

You must register to create to account. This allows you to access the application portal. Provide your email, create your password, and confirm that you are not, in fact, a robot. Then click the *CREATE ACCOUNT* button.

R	egister for an applicant account	
	Register with	
First name	OR	
Email		

Step 3: Continue to Site

At the Welcome! Page you will follow the **CONTINUE TO SITE** button.



Step 4: Verify Your Email and View Programs

Next be sure to verify your email by clicking the **SEND VERIFICATION LINK.** You must follow the instructions in the verification email in order to apply for funding and establish your account. Once completed, click the **VIEW PROGRAMS** button.

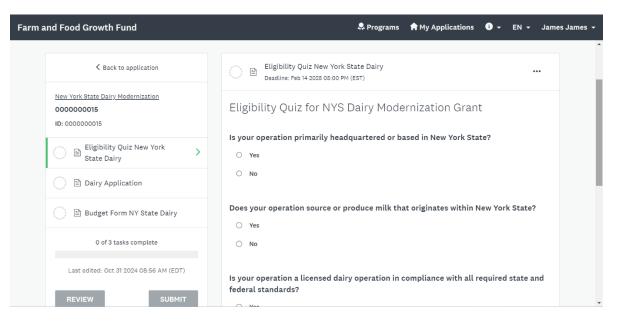
A Your email address has not been verified! You will not be able to submit applications or complete certain tasks until you have verified yo	Send verification link
ou with not be able to sooning applications or complete certain tasks until you have verified yo	
N	
No applicatio	ns.
Please choose a program from our program	listings page to get started
View programs	

Step 5: Check Your Eligibility

On the Program Page select *MORE* under the NYS Dairy Modernization grant, which will bring you to the home page. Select the *APPLY* box to proceed to the eligibility section.

NYS Resilient Food Systems Infrastructur Accepting applications from Apr 29 2024 12:00 AM (EDT) to Jun 28 2024 05:00 PM (EDT)	Accepting applications from Apr 29 2024 12:00 AM (EDT) to Dec 31 2026 05:00 PM (EST)
MORE >	MORE >
HVADC - BIPOC Microloan Accelerator	New York State Dairy Modernization
Accepting applications from May 22 2024 09:00 AM (EDT) to Sep 30 2024 05:00 PM (EDT) Introduction to the BIPOC Microloan Program	Accepting applications from Oct 26 2024 12:00 AM (EDT) to Feb 14 2025 05:00 PM (EST)
	MORE >
	ND FOOD TH FUND
A Your email address has not been verified!	Send verification link
You will not be able to submit applications or complete certain tasks until you have ve	erified your email address
New York State Dairy Modernization	Opens

From there, follow the link to the *ELIGIBILITY QUIZ NYS DAIRY* link to proceed. You must answer **ALL 5** of the eligibility questions correctly to proceed to the application. Select the *MARK AS COMPLETE* box to submit your answers.



After you have successfully submitted your Eligibility Quiz you will see the green check mark in the left column. Select the **DAIRY APPLICATION** link to begin filling out your application.

K Back to application	Eligibility Quiz New York State Dairy Completed Oct 31 2024 09:14 AM (EDT) Deadline: Feb 14 2025 05:00 PM (EST)
New York State Dairy Modernization 000000015 ID: 000000015	Eligibility Quiz for NYS Dairy Modernization Grant Is your operation primarily headquartered or based in New York State?
Eligibility Quiz New York	Yes
B Dairy Application	Does your operation source or produce milk that originates within New York State? Yes
Budget Form NY State Dairy	Is your operation a licensed dairy operation in compliance with all required state and federal standards?
1 of 3 tasks complete	Yes
Last edited: Oct 31 2024 09:14 AM (EDT)	Are you in good standing with the State of New York? Yes
REVIEW SUBMIT	Does your project solely produce or sell raw milk intended for human consumption?

Application Form

Step 1: Proceed With Your Application Form

Please note that while this guide follows the flow of the application itself, you can complete any section in any order and **SAVE & CONTINUE EDITING** along the way. No edit is final until you submit your application. As you complete your Application and Budget Forms, please refer to the <u>Request for Proposals</u> (RFP) for additional information and guidance.

The initial task is to enter the identifying information for the business entity that is actually applying for the grant. Be sure to include your Tax Identification Number, and upload the most recent passing farm inspection document, and/or the Department of Agriculture and Markets Part 2 Processing Permits, and or BTU or plan number(s) information. Use the **UPLOAD A FILE** box to enter your documents.

K Back to application	Dairy Application	•••	^
New York State Dairy Modernization 0000000015	NYS Dairy Modernization Grant Application		
ID: 000000015	APPLICANT INFORMATION	0%	
✔ Eligibility Quiz New York State Dairy	Business/Organization Name		
◯	Legal Entity (e.g., LLC, corporation, sole proprietorship, etc.)		
🔵 🖹 Budget Form NY State Dairy	EIN		
1 of 3 tasks complete	Please attach your most recent passing farm inspection docu Part 2 Processing Permits, and or BTU or plant number(s) info		
Last edited: Oct 31 2024 09:14 AM (EDT)	⚠ Upload a file		
REVIEW SUBMIT	Are you applying as an individual, or as a cooperative on beha	lf of individual members?	

You will next be asked if you are applying as an individual business or as a cooperative. Please refer to Page 6 of the <u>RFP</u> for further clarification: Cooperatives may apply for more than one project but **may not submit more than four total**. If submitting more than one, each application **must be distinct in the described individual farm beneficiaries and geographic location**. Cooperatives must demonstrate benefits to individual farmers in the network and benefits in the supply chain that reflect the priority categories outlined by this grant.

No farm or farm business may apply for the same funding more than once. For example, if a farm member of a cooperative is included in the cooperative's proposal and intends to submit its own proposal as well, the two proposals **must not** request funding for the same item.

If you are applying as an **Individual Farmer/Processor**, select that option and follow the series of questions that appear. The PRIMARY POINT OF CONTACT is responsible for your application and project if approved.

REVIEW SUBMIT	Are you applying as an individual, or as a cooperative on behalf of individual members?	•
Deadline: Feb 14 2025 05:00 PM (EST)	Individual farmer / processor	
	○ Cooperative	
	Clear	
	INDIVIDUAL APPLICANT INFORMATION	
	Project Point Person / Main Point of Contact	
	Point Person's Title / Role	
	Primary Contact Phone	
	Primary Contact Email	
	Business Owner Name (if different)	
	Business Contact Phone	
	Business Address	•

If you are applying as a **Cooperative**, you will provide your business entity's information, as well as each coop member's on whose behalf you are applying for actual funding. Select the number of coop members and the corresponding section will appear.

A How many individual producers are you applying on behalf of (or, how many farms will	FARM / BENEFICIARY 1
utilize the equipment or infrastructure you are applying for)?	Farm / Business Name:
0 1	Farm / Business Address:
0 2	
0 3	Farm / Business County:
0 4	Acreage rented / owned:
0 \$	Number of milking animals on farm:
0 6	
0 7	FARM / BENEFICIARY 2
0 8	Farm / Business Name:
0 9	
0 10	Farm / Business Address:
O More than 10 (indicate how many)	Farm / Business County:
· · · · · · · · · · · · · · · · · · ·	Acreage rented / owned:

Step 2: Entity History

Next you will be asked a series of questions about your business **ENTITY's HISTORY.** As you complete each question, many will have drop downs for you to provide detailed information if you select **YES**. Please be as thorough and detailed in your response as possible, particularly as your application will be evaluated based upon 1. **Project Readiness and Need**, and 2. **Applicant has leveraged other resources to support this grant project such as technical assistance, business assistance, partnerships, loans, and/or other grants (see page 13 in the <u>RFP</u>). Below are two examples of these types of questions.**

	Do you currently work with a farm business planner to support the financial health and future planning for your business?
	Yes
Has your business/organization received any federal or state grant in the past 5 years?	O No
O Yes	Clear
No	
Clear	If yes, please give the following information:
	Name of organization:
Have you or your project partners received any (federal, state, or other) grants for <i>this specific project</i> in the last five years?	Contact person name:
Yes	Organization address:
O No	
Clear	Contact person phone:
If yes, list the grants received:	Contact person email:

Have you received technical assistance related to food safety in preparation of the project, or do you plan to receive related technical assistance during this grant project? • Yes • No Clear	•
If yes, please give the following information:	
Name of organization:	
Contact person name:	
Organization address:	
Contact person phone:	
Contact person email:	
	-

Step 3: Project Details

In this section you will define your project, beginning with its **Title** and a brief **Summary**. Then provide a detailed description of the **Challenges** that the funding will address.

PROJECT DETAILS	•
What is the title of your project?	
Summarize your project in a couple of sentences:	
	- 1
This value must not be more than 100 words.	
What are the challenges that your business is facing that this grant project will address?	Ţ

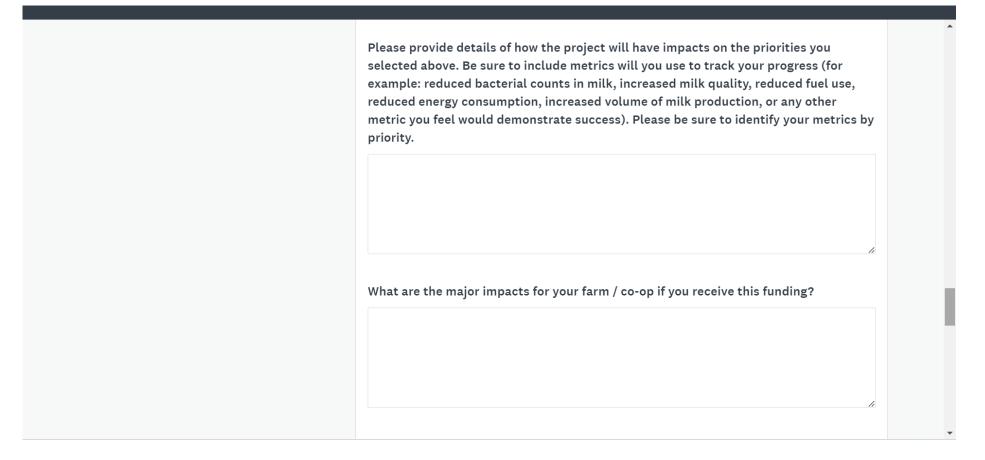
Project Priorities:

As per Page 5 of the <u>RFP</u>, Project approaches must address at least two (2) of the following funding priority areas. Projects that address additional priority areas will be awarded additional points. Then you must detail what you will purchase with grant funds. You can submit detailed drawings, quotes, and other supporting documentation further in the application.

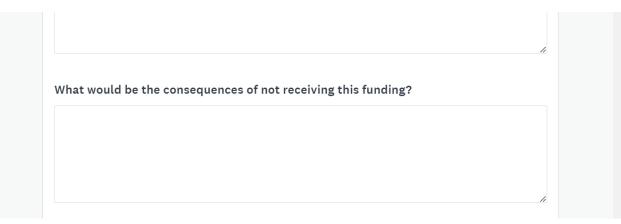
Select any or all of the funding priorities addressed in your proposed project:
 Project will expand, improve or install on farm storage capacity, milk transfer systems, and/or cooling technologies
Project will increase energy efficiencies on farm(s)
Project will improve food safety / quality measures
Project will provide cost-savings to the farm(s)
Project will decrease raw milk dumping
 Project will increase farm's resilience to changing market conditions, uncertain environmental conditions, and/or supply chain interruptions
Describe your proposed project in terms of what you will pay for with these grant funds:

One of the key scoring factors (see <u>RFP</u> P. 13) is your ability to demonstrate that your project aligns with the above priorities. In the first question below, please provide details of how the project will have impacts on the priorities you selected above. Be sure to include metrics will you use to track your progress (for example: reduced bacterial counts in milk, increased milk quality, reduced fuel use, reduced energy consumption, increased volume of milk production, or any other metric you feel would demonstrate success). Please be sure to identify your metrics by priority.

In the second section, discuss the other impacts that this funding will have on your overall business.



Scoring Indicator 1 (see <u>RFP</u> P. 13) requires that the "Applicant provides clear and relevant reasoning for timely need for funding". Accordingly, be sure to provide a thorough description of the **consequences of not receiving this funding**.



Scoring Indicator 1 also evaluates whether the Project overview and workplan illustrates an impactful and realistic project that will improve the farm's long-term ability to address inefficiencies around labor, energy, and product waste as it relates to the movement of milk to processing. Follow the *Template* link, which will open the document below and provide you with a guide to map out your project activities, including approximate dates. You must provide at least 3 key, measurable accomplishments.

	PROJECT WORKPLAN (Template) Provide a detailed list of all major activities that will take place during this project and their associated deliverables and timeframes. Include at least 3 key project activities. For each activity, provide: Detailed description of the activity (2000-character limit) Description of the deliverables you will be able to show in your reporting to demonstrate this activity has been succesful (2000-character limit) Estimated timeframe and/or date of completion of the key activity [2000-character limit]	
	Example Project Workplan Description of associated deliverables build be activity deliverables	
6	Remove existing bulk tank and April 15 – June, 2025 reinforce staging area Invoice and proof of down payment for new tank/condenser Photos of the removal of old tank and preparation of site for new tank installation	
Please attach a projected workplan/timeline of your project activities, including approximate dates. Provide at least 3 key, measurable accomplishments during the grant project that will demonstrate that it is progressing. Use this <u>TEMPLATE</u> as a	New Bulk tank installed, calibrated, and inspected documentation of installation	
guide. 企 Upload a file	Increased cost savings evident November 1, 2025 – • Records show September 30, 2026 reduction in year-over-year expenses	
	Improvements in food safety August 1, 2026 – November	69

Letters of Support / Commitment

Letters of Commitment are required in the event that a partner will be involved in carrying out any component of the project, and/or if the applicant ships milk, from the applicant's processor or buyer. Letters should articulate project partners' or beneficiaries' involvement in the project, and:

- identify the contributions they will make to ensure the project's success, or
- how they will directly benefit from the activities proposed.

This may include a description of the resources that are available for the installation to be successfully carried out, or how the processor's relationship will change with these improvements.

Additional letters of support are encouraged. Up to 3 total may be submitted. Letters of Support should demonstrate support from businesses, retailers, other farmers, organizations, or processors that are connected to or beneficiaries of the project, but *not directly involved* in carrying out the project. This may include demonstrating project feasibility or validating the benefits of any new equipment.

Use the UPLOAD A FILE tab to upload your letters.

Letters of Support / Commitment Upload	
⊥ Upload a file	

The final component of the Application Stage is to submit any other **Supporting Documentation** that demonstrates the readiness and thoroughness of your project. You must submit at least one supporting document and can add an additional nine (9). Examples are:

- A current quote for each piece of specialized equipment (and any associated installation costs) requested in this grant.
- Any additional information that shows the impacts of this grant such as evidence of cost or energy savings, impact on business viability, or other relevant information about the business or the project. etc.
- Any site plans / installation plans or additional quotes for the project.

Use the **UPLOAD A FILE** tab to submit your documents.



Step 4: Submit Your Application Form

Once you have submitted your **Supporting Documentation** you have completed the Application Form. To submit, click the **MARK AS COMPLETE** tab. Upon doing so, you will see the green check mark next to Dairy Application on the left side of the screen.

		REVIEW SUBMIT Deadline: Feb 15 2025 05:00 PM (EST)		Equipment Item Description and	1) Cost / Funds Requested	2) Describe how this equipment is necessary for
		Last edited: Nov 15 2024 12:07 PM (EST)	This Equipn supplies.	ment category is for c	osts over \$5,000, otherwise it :	should be categorized as
		2 of 3 tasks complete		per piece, and 2) justifi	h description if needed) and for ication for how this equipment	
POWERED BY Apply	Copyright to Survey Henley Privacy Terms	📄 🗎 Budget Form NY State Dairy 🔷 📏	EQUIPMEN			
	SAVE & CONTINUE EDITING NEXT	🕑 🖹 Dairy Application	as applicable. Complete the following questions only for expenses that are expect covered by grant funds.			
	± upload a file	Eligibility Quiz New York State Dairy	Please complete the following tables outlining the financial details of your project. Tho describe each category for which you are requesting grant funds, filling in all parts of each category for which you are requesting grant funds.			
	Any site plans / installation plans or additional quotes for the project. Minimum: 1 Maximum: 10	000000091 ID: 000000091	BUDGET N			0
	 Any additional information that shows the impacts of this grant such as evidence of cost or energy savings, impact on business viability, or other relevant information about the business or the project, etc. 	New York State Dairy Modernization	NYS Da	irv Moderniza	tion Grant Applicatio	on - Budget
	1. A current quote for each piece of specialized equipment (and any associated installation costs) requested in this grant.	< Back to application		Budget Form NY State	Dairy	
	Supporting Documentation					

Budget Form

Step 1: Proceed With Your Budget Form

In the Tasks Section you will select the **BUDGET FORM.** Pages six (6), (7), and (8) in the <u>RFP</u> detail both **Eligible** and **Ineligible Expenses.** Please be sure to review those sections as you plan your project and identify necessary costs.

K Back to application	🕦 🖹 Budget Form NY State Dairy	/	•••
New York State Dairy Modernization 0000000091 ID: 0000000091	NYS Dairy Modernization	n Grant Applicatio	n - Budget
Eligibility Quiz New York State Dairy	Please complete the following tables of describe each category for which you a	-	
✓ Dairy Application	as applicable. Complete the following o covered by grant funds.	questions only for expense	s that are expected to be
💮 🖹 Budget Form NY State Dairy 🔷 🔪	EQUIPMENT		
2 of 3 tasks complete	List each piece of equipment (with des requested per piece, and 2) justification this project.		•
Last edited: Nov 15 2024 12:07 PM (EST)	This Equipment category is for costs o supplies.	over \$5,000, otherwise it s	hould be categorized as
REVIEW SUBMIT Deadline: Feb 15 2025 05:00 PM (EST)	Equipment Item Description and 1) vendor	Cost / Funds Requested	2) Describe how this equipment is necessary for the success of this project

Step 2: Filling Out The Budget Sheet

Enter all expenses into the corresponding budget category. Only select **YES** under those budget categories in which you are requesting funds. The necessary forms will then appear. Be sure to list all of your expenses in the specific category as stated in your work plan and as per the instructions above each.

EQUIPMENT

This Equipment category is for costs over \$5,000, otherwise they should be categorized as supplies.

List each piece of equipment in the specific category as stated in your work plan and as per the instructions above and for each, indicate: 1) grant funds requested per piece, and 2) justification for how this equipment is necessary for the success of this project.

2 of 3 tasks complete		per piece, and 2) justific	description if needed) and for ation for how this equipment i	each, indicate: 1) grant funds s necessary for the success of
Last edited: Nov 15 2024 12:07 PM (EST)			sts over \$5,000, otherwise it s	hould be categorized as
REVIEW SUBMIT Deadline: Feb 15 2025 05:00 PM (EST)		Equipment Item Description and vendor	1) Cost / Funds Requested	2) Describe how this equipment is necessary for the success of this project
	1		\$	
	2		\$	

SUPPLIES

List each supply (with a description if needed). For each, provide: 1) per unit cost, 2) # units purchased, 3) grant funds requested, and 4) justification for how this supply is necessary for the success of this project.

Are Supply expenses included in your project? Supplies include materials, supplies, and fabricated parts costing less than \$5,000 per unit. \bigcirc Yes O No Clear SUPPLIES List each supply (with a description if needed). For each, provide: 1) per unit cost, 2) # units purchased, 3) grant funds requested, and 4) justification for how this supply is necessary for the success of this project. 4) Describe 3) Total Cost / how the **Funds Requested** Supplies 2) Number of supply is 1) Cost per (this should be ltem Unit Units necessary for cost multiplied by Description the success of number of units) the project \$ \$

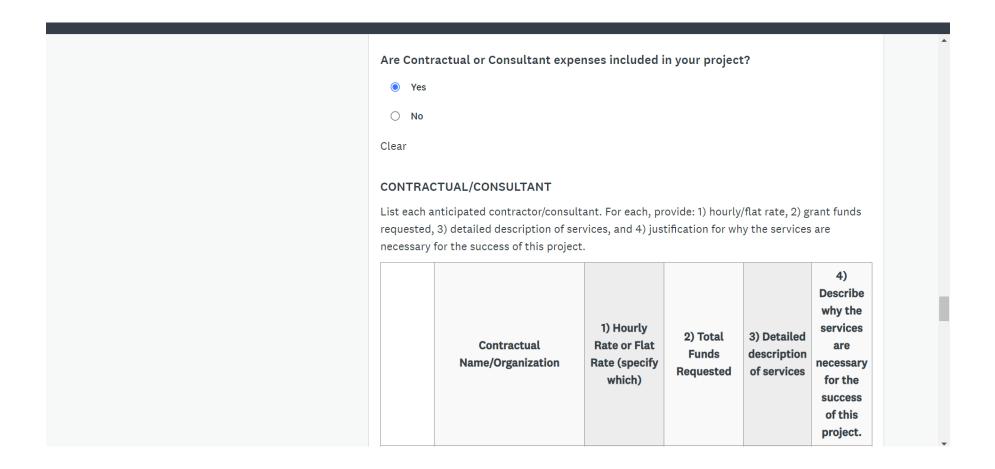
CONSTRUCTION

Describe necessary / relevant construction costs including site work, construction, renovation, removal and miscellaneous expenses required for the installation or replacement of equipment. For each, provide 1) the cost / amount requested for the construction, and 2) justification for how this construction supports the equipment installation and is necessary for the success of this project.

Yes No Clear	O No				
removal an For each, p	ecessary / relevant co d miscellaneous expe rovide 1) the cost / ar	enses required for the installation	work, construction, renovation, on or replacement of equipment. uction, and 2) justification for how ccessary for the success of this		
	Construction Description	1) Cost / Funds Requested	2) Describe how this construction is necessary for the success of this project		
1		\$			

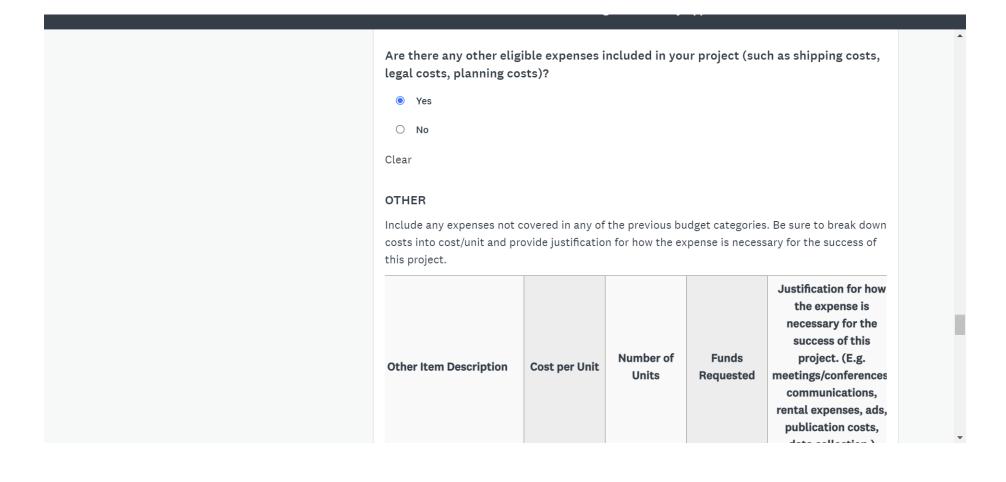
CONTRACTUAL/CONSULTANT

List each anticipated contractor/consultant. For each, provide: 1) hourly/flat rate, 2) grant funds requested, 3) detailed description of services, and 4) justification for why the services are necessary for the success of this project.



OTHER

Include any expenses not covered in any of the previous budget categories. Be sure to break down costs into cost/unit and provide justification for how the expense is necessary for the success of this project.



As you enter all the individual costs above, they will be captured in this **Totals** chart. Please ignore the **Direct Costs Sub-Total** as the will remain 0.

TOTALS					
The totals for each budget category a total is available.	The totals for each budget category are outlined below. At the bottom of the page, your project total is available.				
	Total cost:				
Equipment (items over \$5000)	\$ 0				
Direct Costs Sub-Total	0				
	Total cost:				
Supplies (items sub \$5000)	\$ 0				
Direct Costs Sub-Total	0				
	Total cost:				
Construction	\$ 0				
Direct Costs Sub-Total	0				

Step 3: Submitting The Budget Sheet

The **Total Funds Requested** reflects the entirety of your budget request. Ensure that the number accurately matches your project as originally intended. If it does not, go back through the above entries to identify where there is misalignment. Once confirmed, follow the *MARK AS COMPLETE* tab to submit your budget. You may use the *SAVE AND CONTINUE EDITING* tab to enter your work periodically in shifts.

	100000
Contractual/Consultant	\$ 0
Direct Costs Sub-Total	0
	Total cost:
Other	\$ 0
Direct Costs Subtotal:	0
Total Funds Requested	
	r project based on what you are requesting in the above form.
This number must be between \$50,	000 and \$250,000 for your project to be eligible for funding.
Project Total Cost	\$ 0
SAVE & CONTI	NUE EDITING MARK AS COMPLETE

Your budget submission is confirmed when you see the green checkmark next to the Budget Form on the left side.

	Budget Form NY State Dairy Completed Oct 31 2024 06:09 PM (EDT)
New York State Dairy Modernization 0000000008 ID: 000000008	NYS Dairy Modernization Grant Application - Budget BUDGET NARRATIVE
Eligibility Quiz New York State Dairy	Please complete the following tables outlining the financial details of your project. Thoroughly describe each category for which you are requesting grant funds, filling in all parts of each table as applicable. Complete the following questions only for expenses that are expected to be covered by grant funds.
🔵 🖹 Dairy Application	EQUIPMENT
📀 🖹 Budget Form NY State Dairy 🔷	List each piece of equipment (with description if needed) and for each, indicate: 1) grant funds requested per piece, and 2) justification for how this equipment is necessary for the success of this project.
	At least 75% of total grant request must be used for the purchase of specialized equipment. This Equipment category is for costs over \$5,000, otherwise it should be categorized as supplies.

SUBMIT YOUR APPLICATION

Step 1: Proceed With Submitting Your Application

Once you Marked both the **Application and Budget Forms** as Complete, your grant portal will show that you have **3 of 3 Tasks Complete**, and you may now Click **SUBMIT**.

3 of 3 tasks complete	New York State Dairy Modernizat [2]	● Preview •••
Last edited: Oct 31 2024 03:35 PM (EDT)	000000020	
	APPLICATION ACTIVITY	
REVIEW SUBMIT		
Deadline: Feb 14 2025 05:00 PM (EST)	Your tasks	
	Completed on: Oct 31 2024 03:14 PM (EDT)	>
	Completed on: Oct 31 2024 03:35 PM (EDT)	>

You will then be asked to verify that you want to submit your grant proposal. To proceed, Click the **SUBMIT** Tab.

New York State Dairy Modernization				et	
ID: 000000010	Submit applicat	tion	,		. Thoroughly describe each
Eligibility Quiz New York		e		each table by grant fi	
💽 🖹 Dairy Application	Please confirm submissior If you wish to take a look a		ıbmitting,	indicate:	
🔗 🖹 Budget Form NY State Dair	please Review it.				this project. equipment. This Equipment
3 of 3 tasks complete				s supplies	
	CANCEL	REVIEW	SUBMIT	inds	2) Describe how this equipment is necessary for the success of this project
	міт 1		77		

Step 3: Application Submitted

Once you submit your application you will receive an email confirming the Farm and Food Growth Fund's receipt of your application. If you do not receive an email, please contact the FFGF Administrator.

	Application Submitted! Thank you for submitting your application. Go to My Applications OR View more Programs	
POWERED BY Apply.	Copyrig 	'ht © SurveyMonkey Privacy Terms

If you need support completing your application, please contact Duane Stanton, <u>dairymodernization@ffgrowthfund.org</u>